

<b>Course</b>	<b>MNGT 3290 Business Law I</b>
<b>Term</b>	Fall I, 2008
<b>Instructor</b>	Name: Dr. A. Nicholas Simon Phone: 533-31-58
<b>Catalog Description</b>	An introduction to business law with special emphasis on contracts and torts. This is a WebCT class, students are expected to have internet access.
<b>Prerequisites</b>	none
<b>Learning Outcomes</b>	Upon completion of this course, Students should be able to: <ul style="list-style-type: none"><li>• Define, discuss and differentiate important legal terminology, concepts, principles, and issues related to constitutional, contract, sales, tort, and product liability laws.</li><li>• Discuss and explain the purpose and basic functioning of the court/legal system in the United States.</li><li>• Demonstrate an awareness of business ethics, and explain the relationship of law and ethics.</li><li>• Develop solutions to moderately complex business legal problems using the terminology, facts, concepts, principles, laws, and theories taught in this course.</li></ul>
<b>Textbook and other Materials</b>	Business Law: The Ethical, Global and E-Commerce Environment Mallor et. al., latest edition, McGraw-Hill # Book Comp.
<b>Grading</b>	a) Examinations: mid-term 40 %, final 45 % 85 % b) Class Participation 15 %
<b>Activities</b>	

## **University Policies**

### **Cheating**

Any student found cheating on any part of the course work (homework assignment, term paper, quiz, exam, etc.) will automatically be given an "F" for the course. Any student found to be helping another student to cheat will likewise be given an "F" for the course. In each case, the student will also be put on disciplinary probation for the remainder of her or his stay at Webster. If the student is found to have engaged in cheating a second time, s/he will be automatically expelled from the University.

### **Attendance**

Class attendance is obligatory. Instructors will take attendance at each class session and reduce a student's course grade by half a letter grade for each full week of class missed. Any student who misses three or more full weeks of class will automatically be given an "F" for the course.

## **Course Policies**

### **Weekly Schedule**

WEEK 1 Chapter 1: The Nature of Law  
Chapter 2: The Resolution of Private Disputes

WEEK 2 Chapter 9: Introduction to the Law of Contracts  
Chapter 10: The Agreement: Offer

WEEK 3 Chapter 11: Acceptance  
Chapter 12: Consideration

WEEK 4 Chapter 13: Reality of Consent  
**Mid-term examination**

WEEK 5 Chapter 14: Capacity to Contract  
Chapter 15: Illegality

WEEK 6 Chapter 16: Writing  
Chapter 17: Rights of Third Parties

WEEK 7 Chapter 18: Performance and Remedies  
Chapter 7: Negligence and Strict Liability

WEEK 8 **Review Session**  
**Final Exam**

## **Additional Information**